

Message Text

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17

ACTION EUR-06

INFO OCT-01 ISO-00 EB-05 RSC-01 DRC-01 /014 W

----- 116794

P R 120945Z SEP 74

FM AMCONSUL MUNICH

TO USDOC WASHDC PRIORITY

INFO SECSTATE WASHDC 5290

AMEMBASSY BONN

UNCLAS MUNICH 1400

USDOC

COMMERCE FOR BIC/OIM/TRAFTON/CLAUSEN/THOMAS/RYNO

E.O. 11652: N/A

TAGS: BEXP, GW

SUBJECT: CONSTRUCTION CONTRACT BIDS ELECTRONICA 74/MMG

CANCELLATIONS

1) UNLESS OTHERWISE ADVISED BY OIM DESIGN STAFF DUSEX BROMEL WILL PROCEED WITH OVERALL GENERAL DESIGN OF U.S. EXHIBITION, ELECTRONICA 74 PER OIM LAYOUT DATED DECEMBER 13, 1973 PREVIOUSLY SUBMITTED TO MMG FOR APPROVAL. HOWEVER, CERTAIN MODIFICATIONS AND ADDITIONS WOULD BE INCORPORATED SUCH AS THE TEN ADDITIONAL STANDS RECENTLY REQUESTED BY OIM. DUSEX WILL ALSO PREPARE BASIC BID BREAKDOWN SIMILAR TO ELECTRONICA 72 BID FORM TO INCLUDE PHASE ONE - USING MMG SHELL PANELS AND FACIAS; AND PHASE TWO - INCLUDES ALL SPECIFICATIONS OF CONSTRUCTION CONTRACTORS SERVICES. ADDITIONAL DETAILED SPECIFICATIONS REGARDING DESIGN, CONSTRUCTION, AND GRAPHIC TREATMENT FORTHCOMING FROM COMMERCE CAN BE INCORPORATED IN AFOREMENTIONED BID CONSTRUCTION SPECIFICATION IF DESIRABLE. HOWEVER, DUSEX SHOULD BE IMMEDIATELY ADVISED ACCORDINGLY.

THE FOLLOWING CONTRACTORS WILL BE INVITED TO BID:

GLAHE, KOLN, INTERPUBLIC, ZAGREB, AMBROSIUS AND SOHN,
FRANKFURT, CAVIN AND TUBIANA, DUESSELDORF, KEB, MUNICH, EAG,
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MUNICH. INSPECTION OF STAFF AND FACILITIES OF BOTH MUNICH FIRMS

KEB AND EAG WILL BE MADE BY DUSEX STAFF PRIOR TO BID.
ADVISE IF LIST IS ACCEPTABLE OR IF ANY ADDITIONAL CONTRACTORS
SHOULD BE INCLUDED.

DUSEX ALSO REQUESTS INFORMATION IF PARTIAL PAYMENT FOR
CONSTRUCTION CONTRACT WILL HAVE TO INCLUDE DINARS, ISRAELI
POUNDS, OR POLISH ZLOTY.

2) N. S. THE PRODUCT LINE OF NICOLET INSTRUMENTS IS NOT
ACCEPTABLE TO MMG FAIR AUTHORITIES AND THEREFORE CANNOT
PARTICIPATE IN ELECTRONICA 74. TO DATE RESEARCH, INC. AND
DIABLO SYSTEMS HAVE ALSO BEEN RULED OUT BY MMG. REMAINING
EXHIBITORS PER DO KLINGELHUTS SPREADSHEET HAVE BEEN CLEARED
FOR PARTICIPATION. DUSEX URGENTLY REQUESTS NAMES,
ADDRESSES, PRODUCT LINE AND PERTINENT PROMOTION DATA,
ETC. OF THREE REPLACEMENT FIRMS. SPIVACK

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